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Rapport de recherche

# Fiscal Convergence and Municipal Reforms in the Montreal Metropolitan Region Between 1996 and 2011

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# **Table of contents**

1 Introduction	
2 Literature Review	2
2.1 Regionalism and Localism	2
2.2 Structure of Municipalities in the Montreal Area	
2.2.2 History	
2.2.1 Research	
2.3 Convergence	7
3 Data and Methodology	10
3.1 Municipal Data for the Montreal Metropolitan Region	
3.2 The Measure of Fiscal Effort	
3.3 Measuring σ and β Convergence	
3.4 Measuring Efficiency	17
4 Results	19
4.1 Convergence and Equity	
4.2 Spending and Efficiency	
5 Conclusion	25
6 Bibliography	26
7 Appendix	29
7.1 Appendix A	
7.2 Appendix B	
7.5 Appendix C	

#### 1 Introduction

At the end of the 90's, Québec's government modified the institutional structure of the Montreal metropolitan region. Those changes led to the creation of the *Communauté Métropolitaine de Montréal* in 2001 and to the amalgamation of municipalities around Montreal, Longueuil and Terrebonne. After the election of a new government in 2003, a demerger process was initiated by the provincial government <sup>1</sup> leading in 2006 to the demerger of some municipalities on the Island of Montreal and the South Shore (in Longueuil), as well as the creation of agglomeration councils. The main goal of the first reform was to ensure a higher level of cohesion in the production of local public services in the metropolitan area all the while assuring the consolidation of the central city (Sancton, 2003); however, with the second reform, the institutional structure ended up almost as decentralized as it originally was. As mentioned by Sancton (2005), the amalgamation and the de-amalgamation made the arrangements for the governance of Montreal quite complex and unique, thus making it an interesting topic for further study.

This research evaluates how municipal institutional changes have affected the fiscal equity and efficiency in the production of local public services in the Montreal metropolitan region between 1996 and 2011. Firstly, we estimate the convergence of the fiscal effort between municipalities in the area considering three periods: the pre-merged, the merged and the post-merged periods. Secondly, the efficiency is subjected to a short analysis considering municipalities' spending.

<sup>&</sup>lt;sup>1</sup> http://www.mamrot.gouv.qc.ca/organisation-municipale/historique/presentation/

#### 2 Literature Review

#### 2.1 Regionalism and Localism

There are currently several academic papers on local public finance that are interested in institutional reforms and metropolitan governance. As noted by Hamilton et al. (2004) or Jiminez and Hendrick (2010), there is an ongoing debate between regionalists, in favour of metropolitan consolidation, and localists, who promote fragmentation. Both make use of models with similarities, but their underlying hypotheses differ. Moreover, empirical results are also inconclusive; depending on the context, they can be said to support both theories (Hendrick and al, 2011).

Most recent studies in the field of the economic impacts of consolidation or fragmentation of local governments examine cities in the United States. Only a few such studies concern themselves with cities in Canada (Sancton 2000; Kushner and Siegel 2005). Only one of those examines Montreal's case. It is described in the next sub-section.

Two arguments are generally evoked to justify the implementation of a coordination structure at the regional level (Sharp, 1995). The first is that it enhances efficiency in the production of local public goods and services, and the second is that it improves fiscal equity.

Different methods of metropolitan coordination exist in Canada, from municipal mergers to the addition of a supra-municipal level (Sancton, 2005). In the wake of the merger's failure, central-city decentralization and the addition of multiple administrative levels, like the MMC and the agglomeration councils, have increased the weight of bureaucracy in the production of local public services (Delorme, 2009). A direct consequence of this is a loss of efficiency.

It is not easy to ascertain the exact measure of the production of local public goods and services, because many of these services do not have market values. Hence, it is hard to evaluate the production level or the productivity and its efficiency. When data is available, research can make use of the theory of microeconomics with the measure of the transformation of local input into local output (Agonso and Fernandes, 2007). However, this data is not available for the Montreal Metropolitan region. Then again, it is possible to study specific categories of spending per capita, like the total or administrative spending, or the ratio of the administrative spending to total spending, in order to measure the efficiency. Therefore, we make the assumption that the variation of efficiency can be reflected and measured indirectly by the variation of the administrative and total spending. We have to keep in mind that it is a very narrow measure of a real variation of productivity and therefore be careful with the interpretation and conclusions we might draw. Over the years following the mergers and demergers, the media and some political parties have often reported an excessive administration cost attributable to the modification and addition of entities in the municipal structure of Montreal; they are described in the next section. Their argument was that there are too many structures to efficiently manage the municipality, thus increases the administrative spending come into play, and this consequently increases the property tax to finance this specific spending, and not for public local goods and services. Thus, we will attempt to verify whether the merger or the demerger have had an impact on the size of the administrative spending in proportion to the total municipalities' budget.

Equity is the second argument supporting the consolidation of metropolitan regions. A formal definition of equity in a local government is a fiscal arrangement that imposes equal liabilities on people who have the same ability to pay (Rosen and al, 1999). Moreover, the concept itself can be interpreted in many ways. The equity between territories doesn't necessarily imply equity between individuals (Estèbe, 2004). In our study, we will focus on the equity between municipalities. Same as for efficiency, it's almost impossible to measure equity directly. In our attempt to do so, we compare an innovative equity index taking into consideration the fiscal

burden and the total spending per capita between municipalities, which will be explained in the third section. In the literature, the fiscal burdens are generally for the total amount of tax paid by a person, but it can apply to a part of the public sector, the local government in our case, and can be defined as the burden of the entire local residential and business taxes. In the province of Quebec, it is the standardized global taxation rate (TGTU); that concept will be explained in section 3. More generally, the taxes are separated by payers for analysis; business or residential. Slack and Bird (2012) have found that amalgamation likely equalises the service level between municipalities, despite the fact that it implies an increase of the cost of providing public local services. Hence, it may be more expensive, yet it leads to a more equal supply of services. In this section, we try to verify whether the spending becomes more similar or not in the context of the merger and the demerger. The same authors found that in the region of Toronto, the amalgamation led to a reduction of the residential property taxes, but the question of the distribution of fiscal burden was not addressed.

As stated by the mayor of Montreal at the end of the 90's, the goal of the mergers was to reequilibrate the finances between his city and its neighbouring suburbs (Sancton, 2005). Nevertheless, the same argument was used for the demerger later on. However, it is interesting to consider how fiscal disparities evolved through the structural changes that occurred in Montreal metropolitan region between 1996 and 2011.

#### 2.2 Structure of Municipalities in the Montreal Area

#### **2.2.2 History**

Sancton(2003) clearly explains the context of the structural changes in Montreal. The mayor Pierre Bourque, in power from 1994 to 2001, was in favour of mergers and thus played a significant role in the amalgamation of the city. He was more or less the only mayor of a city

subject to amalgamation that was in agreement with such an idea. He worked hard to make the merger happen, but suburbs were resisting, and for some municipalities (Westmount, for example), it was linked to the sensitive issues of linguistic minorities. Although there were protests, the mergers were implemented by a provincial law voted by the national assembly as put forward by the government of the Party Québécois in 2001(Bill 170). Because of that, it was impossible for all concerned municipalities to avoid amalgamation. Lucien Bouchard, the prime minister at the time, has pointed to the benefits of equalizing taxes and services across the new city (Sancton, 2003).

The municipal reform was implemented on January 1<sup>st</sup>, 2002. Later, in April of 2003, the Liberal Party of Quebec won the election with aid of the promise to hold citizen consultations on the territorial reorganization. Those consultations could allow, under certain conditions, to demerge some of the municipality. The first condition was that, within the former municipal borders, 10% of the registered voters had to sign a register supporting holding a demerger vote. The second was that a majority vote in favor of demerging representing at least 35% of the registered voter had to be reached in a referendum to lead to a demerger. Even though 28<sup>2</sup> municipalities organised a referendum in 2004 (because they met the first condition), and 22 had a result of a majority of voters for demergers, only19<sup>3</sup> municipalities in the metropolitan area recovered their independent status on January 1<sup>st</sup> 2006 (meeting the second condition), 15 on the Island of Montreal an 4 on the South Shore, around Longueuil.

Since then, no municipality has demerged. Hence, that gives us three distinct periods to study from 1996 to 2011. The first comprises the initial situation, where no municipality has merged or

<sup>&</sup>lt;sup>2</sup> http://www.mamrot.gouv.qc.ca/organisation-municipale/historique/consultation-sur-la-reorganisation-territoriale/registres/tableau-cumulatif/

<sup>&</sup>lt;sup>3</sup> http://www.radio-canada.ca/nouvelles/Dossiers/defusions/referendums/resultats/regions.asp?region=1

demerged yet (1996-2001); the second is when all municipalities were merged (2002-2005), and the last is when some were still merged, while and others have demerged (2006-2011).

#### 2.2.1 Research

One of the few analyses of the consolidation or fragmentation of municipalities in Montreal metropolitan area was carried out by Collin and Hamel (1993). This paper tries to identify fundamental differences, if any, between municipalities in their budgetary choices. At that time, the reforms of 1978-1980 had given municipalities in Quebec full decisional power over their tax rates and budget spending, so each one could provide a different supply of goods and services. This reform was in line with the Tiebout Model, where citizens are considered to vote with their feet (Tiebout, 1956). This model suggests that when a person is in the process of choosing a community where to live, the amount of public services provided by the local government and the matching tax rate will be chosen to match his/her preference pattern. The conclusion of the analysis of Collin and Hamel (1993) is that no voluntary budgetary differentiation is found in the Grand Montreal area between the 136 municipalities studied. Various reasons have been cited. First, unlike most American cities, Québec's municipalities don't have any power on social services and are highly constrained by Quebec school board on education, and hence cannot modify the supply of public goods and services in these fields as they wish. Second, the municipal fragmentation was a result of many factors, but also, most significantly, historical choices. Hence, we can conclude that despite the fact that the merging process can improve or deteriorate public local government's finances, the choice can be based on different criteria. According to Collin and Hamel (1993), municipalities do not have the power to change their supply of services.

#### 2.3 Convergence

The fiscal convergence breaks away from Tiebout (1956) to borrow its foundation from the economic convergence theory, usually linked to economic growth (Magrini, 2004). An incorporation of a measurement of fiscal effort replacing economic growth in these models makes it possible, from an equity perspective, to measure the effects of institutional changes that happened in Montreal in the 2000's.

According to Annala (2003), state and local fiscal policies have converged over the past 20 years in the USA. Fiscal convergence refutes the Tiebout hypothesis stating that policies must differentiate over time to provide the right amount of goods and services to the local population. This article tests whether the fiscal policies among the USA states are becoming increasingly similar. This is achieved by testing both beta and sigma convergence, and it appears that there is evidence of convergence.

In the same line of thought, Skidmore and Deller (2008) build a model, which is consistent with macroeconomic growth, which predicts convergence in government spending. The idea is that government activity can be viewed as a certain type of investment, and similar to private investment, they have decreasing marginal returns. Hence, a big local government will get a lower return on spending than a small local government. Holding that assumption and variables of the model constant, higher levels of past government spending will lead to a slower rate of growth in current government spending and vice versa. In other words, government spending will converge over time. There exist a few reasons why it must converge. First, it has been shown that local government spending decisions are influenced by decisions made by nearby communities (Besley and Case, 1995). Second, intergovernmental transfers from state to local governments may accentuate the convergence; the state transfers a bigger amount to poor communities with

low spending and a smaller one to rich and spendthrift communities. In reality, this may be the case in the USA, but in the province of Quebec, municipalities finance themselves trough local taxes and have a small range of activities compared to their southern neighbours; consequently, this effect may not play a significant role in our study. In the United States, local governments rely on other governments for 40% of their revenue and most of government at the State level has the control over the source of revenue of the local government (Chernick and al., 2011). In the province of Québec, the municipalities obtain from transfers only 8% of their revenue.<sup>4</sup>

The first convergence measure used is the  $\sigma$ -convergence from Quah (1993). This convergence considers the dynamics of the distribution of the income level per capita and its distribution across countries. The idea behind this convergence is, in fact, quite simple; we observe the evolution of the coefficient of variation (CV). The CV gives a ratio of the standard-variation and the average. The value of the CV is directly proportional to the spread of the distribution around the average. Therefore, the variation from year to year can indicate whether there is a convergence. The  $\sigma$ -convergence has been used to study the distribution of some fiscal variables in previous papers but not from a local point of view (see Table 1).

The second measure used is the  $\beta$ -convergence, taken from Baumol (1986) and Barro and Sala-i-Martin (1992). Baumol used a growth regression with the initial level of income as the explanatory variable of the growth rate of the GDP per capita. A negative correlation between the initial income and growth implies a tendency for poor countries to catch up. This concept has been applied to fiscal convergence analysis in previous studies, but not to local fiscal effort (Table 1). The rate of the  $\beta$ -convergence is obtained by regressing the initial value of the fiscal effort on the growth rate of the fiscal effort of a given period.

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<sup>&</sup>lt;sup>4</sup>http://www.mamrot.gouv.qc.ca/pub/finances\_indicateurs\_fiscalite/information\_financiere/publications\_electronique s/2011/rapports org muni/C1 Munloc RF2011 Sommation.pdf

**Table 1**: Summary of research on fiscal convergence.

Authors and years	Object	Region and Years	σ-convergence	β-convergence
Esteve and al.	Total fiscal	6 OCDE countries	Yes	2,4% convergence
(2000)	pressure	1967-1994		rate
Sosvilla and	EU tax burden	Europe 1967-1995	Yes for 67-74	1,6%-2,5%
al. (2001)			and 84-95	convergence rate
Annala	Real per capita tax	States of U.S.	Yes	1,35%-1,85%
(2003)	revenue			convergence rate
Gemmel and	Gini coefficient	10 European	Yes	Yes
Kneller	for total fiscal	countries 1970-		
(2003)	pressure	1995		
Delgado	Tax mix and fiscal	Europe 1965-2004	Yes, mostly 75-	Yes, depending on
(2006)	pressure		90	the benchmark
Delgado and	Fiscal pressure	Europe-15 1965-	Yes, from 0,23	Yes, depending on
Presno (2007)		1004	to 0,14	the benchmark

Source: Table made by the author.

In our study we use these same concepts of convergence, but with a computed measure of fiscal effort called equity index. Based on the literature we analyzed, we are expecting that the amalgamations lead to a fiscal effort that is fairer, and the de-amalgamation has the opposite effect. This research will attempt to determine whether it is the case.

Even though both convergence concepts are strongly related, the  $\beta$ -convergence is considered a necessary, yet insufficient, condition for the narrowing of the distribution over time (Young and al. 2007). In other words, it is possible that the  $\beta$ -convergence happens when  $\sigma$ -convergence is not observed. This is why it is important to consider both measures in our analysis.

#### 2.4 Efficiency

The efficiency in the production of local public services has been studied and reviewed in many articles. Martin and Hock Schiff (2011) have synthesized the methodology and the results on over fifty studies on the subject. In those studies, efficiency was a reduction of the cost for a same level of services or an improvement in the delivery of services. The general idea of the synthesis is that there are many studies that don't finds any improvement of efficiency; some find a gain

and several find mixed results. Hence, there are no obvious conclusions to be drawn. Table 2 summarizes two empirical studies on amalgamation.

**Table 2**: Summary of research on efficiency with amalgamation of local government.

Authors and years	Dependent variable	Explanatory variables	Region and Years	Method use for regression	Efficiency
Edwards and Xiao (2009)	Total expenditure per capita	-Annexation variable -Density -Income -Source of revenue of the municipality -Demographic variables	952 U.S. cities 1992-2002	Maximum likelihood	Annexation decreases total spending per capita
Faulk and Grassmueck (2012)	Total expenditure per capita	-Consolidation variable -Local government characteristic -Median household income -Population	communities 1970-2002 in U.S.	Ordinary last square	No effect of the annexation

Source: Table made by the author.

For our study, we will use an ordinary least square regression explaining the variation of the total spending per capita with explanatory variables, which can be found in Table 2. We do not expect to find a significant effect of the structural changes on efficiency.

# 3 Data and Methodology

#### 3.1 Municipal Data for the Montreal Metropolitan Region

The database used in this study is constructed with financial data available from the Quebec Ministry of Municipal affairs (*Ministère des Affaires municipales, des Régions et de l'Occupation du territoire du Québec* – MAMROT), and also from financial reports produced by the municipalities and the boroughs. The territory analysed in this research refers to the actual Montreal Metropolitan Community (MMC). It comprises 3.7 million in 2013 residents over an

area of 4,360 km<sup>2</sup>. <sup>5</sup> We can see a representation of this territory on Map 1. It encompasses 82 municipalities and the central city, Montréal, is represented with an **M**. The data was collected on an annual basis from 1996 to 2011. For a few of the observations, an adjustment to make data comparable for every year is necessary due to the frequent structural changes and modifications of the accounting perimeter. The database is completed with socio-economic indicators from the Canadian censii of 1996, 2001, 2006 and 2011, with the Cansim dataset of Statistic Canada and the Québec's Statistic Institute.



Map 1: Montreal Metropolitan Community in 2013

Source: Communauté métropolitaine de Montréal (www.cmm.qc.ca).

As mentioned in the previous section, the period studied goes from 1996 to 2011, and is divided in three phases. The first is the one before the reforms, and its span is from 1996 to 2001. The second period is characterized by the municipal mergers and the structure's consolidation, and goes from 2002 to 2005. We adjust the data of the Canadian's census of 2001 and 2006 to match

11

<sup>&</sup>lt;sup>5</sup>http://cmm.qc.ca/who-are-we/establishment/

with the years of interest. Finally, the third period is the one where demergers occurred, from 2006 to 2011. The three periods will be referred to by their three final years, which are 2001, 2005 and 2011.

It was necessary to do a few adjustments to the data. First, all monetary amounts were converted in 1996 dollars using consumer price index of Statistic Canada<sup>6</sup>, so inflation does not affect ours results. Second, with the data from the MAMROT, some observations were missing in the data. For every missing observation we have done one out of two manipulations. If the data was between two observable years, we use the average of both of them. For the one in 1996 or 2011, it was preferable to have the exact same amount to the year before or after than calculates the variation between the observable data between 1997-2011 or 1996-2010, because of the structural changes that occur in many municipalities. Third, we only have 4 observations for the period between 1996 and 2011 from the Canadian census. We had to generate data for every year because there is no observation in the 2005 period. Hence, we have distributed the variation equally between two observations. This also applies to the data concerning employment and average personal income between 1996 and 2006, as well as in the 2006-2011 period. For example, if the employment is 100 in 1996 and 120 in 2001, we calculate 104 in 1997, 108 in 1998 and so on. Afterward, averages for the 3 periods were calculated. The data on the population is from the MAMROT, where annual data was available for every municipality. In Table 3, we can see the number of municipalities in the three periods. The actual number of municipalities in the first period is 106 but we have to drop 6 of them due to various reasons,

and this is also why we have 79 in the last period and not 82, the actual number in the MMC. The

complete list is in Appendix 1, as are the reason why some of the municipalities were dropped.

<sup>&</sup>lt;sup>6</sup>http://www.statcan.gc.ca/tables-tableaux/sum-som/l02/cst01/econ46a-fra.htm

<sup>&</sup>lt;sup>7</sup> Merge prior 2002, no population or to many missing data. You can fin the detail in the appendix 1.

The number diminishes and after increases because between the two first periods, municipalities merge, and some of them demerge afterward.

**Table 3**: Distribution of the municipalities.

Period	Number of Municipalities
1996-2001	100
2002-2005	61
2006-2011	$79^{8}$

Source: MAMROT, 1996-2011.

#### 3.2 The Measure of Fiscal Effort

The measure of fiscal effort is constructed with two variables, which will be used for the convergence of the fiscal effort afterward. The first one is the total spending index (SI). The total spending (S) is a sum of all the categories of spending by a municipality, which include spending on administration, security, hygiene, urban planning, leisure, health, and electricity. The average of the total spending weighted by population (P) has been calculated for every year (t) for all the municipalities (i). After the observed total spending of every municipality has been divided by the weighted average for a given year, we obtain the SI. The SI is one if the spending is equal to the average, and more/less than one if spending is superior/inferior to the average.

$$SI_{it} = \frac{S_{it}}{\left(\frac{\sum_{i=1}^{I} S_{it} * P_{it}}{\sum_{i=1}^{I} P_{it}}\right)} \quad TI_{it} = \frac{T_{it}}{\left(\frac{\sum_{i=1}^{I} T_{it} * P_{it}}{\sum_{i=1}^{I} P_{it}}\right)}$$
(1)

Hence, this formula gives an indication of the magnitude of the spending compared to the weighted average. The second variable is the TGTU<sup>9</sup> index (**TI**). The TGTU (**T**) stands for the standardized global taxation rate and is an indicator of the tax effort required by the municipalities standardized by the valuation of the taxable properties with their real values. In other words, the TGTU is the ratio of the income from taxes related to property over the assessment of taxable properties standardized to make it comparable between municipalities. The

<sup>&</sup>lt;sup>8</sup>There are actually 19 demergers, and not 79-61=18, because we dropped l'Ile Dorval.

<sup>&</sup>lt;sup>9</sup>Taux global de taxation uniformisée which means global standardized tax rate.

TI index is built the same way as SI, in which the TGTU divided by the average of the TGTU weighted by the population for a corresponding year. The TI indicates the tax effort for a municipality compare to the average for a given year. The measure of fiscal effort is the equity index (EI). The EI is the ratio of TI on SI. An EI superior to one means that the tax effort is more important relative to its corresponding spending; the inverse situation yields an EI inferior to one.

$$EI_{it} = \frac{TI_{it}}{SI_{it}} \tag{2}$$

Here's an example for Montreal in 2001:

$$EI_{Montreal,2001} = \frac{\left(\frac{2,54}{2,083}\right)}{\left(\frac{1822,98}{1316.38}\right)} = \frac{1,22}{1,38} = 0,88$$

The interpretation of the 0,88 is that Montreal, in 2001, has a greater total spending compare to the average than it fiscal effort. We can see in Table 4 the average of the EI for the three periods. In the second column, the average EI is always superior to 1, which means that the fiscal effort over the average of the population's fiscal effort is greater than the total spending on the average of the population's total spending. We wanted to have two points of view in the initial and the second column; the first taking into consideration the size of the city, and the second, every city is equal in the analysis. The subsequent columns aren't weighted by population. Montreal has a major impact in the weight because it accounts for more than 30% of the total population in the metropolitan area every year, and if we add Laval and Longueuil, this percentage goes up to 45%. Moreover, the standard deviation is getting low, and higher after, but it does not mean there isn't convergence in the period itself. The three last columns present the separated average depending on the exclusive structural status of the municipality. Therefore, a municipality cannot be present in more than one of these three columns at the same time in a given period. However, municipalities can be grouped with merger, which means that the municipality has merged,

demerger, which means that the city has demerged, or neither. For the 2002-2005 period, the EI for the merged municipalities is similar to municipalities that haven't had a structural change. For the 2006-2011 period, the average of the EI is higher for the merger and a lot lower for the demergers, and on average, it has reduced from the previous period. The 5 lowest and the 5 highest EI for the municipalities for every period are found in Appendix A. We can note that Montreal, once merged, is in the bottom five. It is the territory that has received most of the merged municipalities, and in the final period, both extremes contain demerged cities. Within the period, the distribution doesn't change a lot, but it does change when the shocks of the merger and the demerger happen.

**Table 4**: Equity index between 1996-2011 for the population in the CMM area.

	able 1. Equity	11100011 000		for the population	711 111 <b>1110</b> 0111	1,1 001 0001
Period	Weighted average	Average	Standard deviation	Average Without Merger or Demerger	Average for Merger	Average for Demerger
1996-2001	1,10	1,22	0,41	1,22		
2002-2005	1,00	1,50	0,35	1,50	1,51	
2006-2011	1,00	1,39	0,40	1,48	1,61	1,09

Source: calculations by the author using data from MAMROT

The measure of fiscal effort presented here assumes that a fair distribution of spending among municipalities should be proportional to the resident population, which is denoted as the normal population. However, in a metropolitan context, some municipalities have a day population larger than their normal population since they are employment centers. Thus, spending in these municipalities will exceed resident population needs. In this case, a fair distribution of spending among municipalities should also consider the effect of day population. To do so, a second measure of fiscal effort has been computed. Assuming that the number of residents combined to the number of employees working in the municipality can take into account particularities of the

employment centers, which can more accurately reflect the number of users of public services in a municipality, we have:

$$Day population = population + employment$$

You can find the 5 lowest and 5 highest proportions of the normal on the day population in Appendix A. A high proportion doesn't demonstrate a lot of employment; therefore, a city with a high proportion is not an employment center. In general, the municipalities with high populations are employment centers. The data of the number of worker are taken from the Canadian's census. The calculations for the equation (1), (2) and (3) where made for both populations, which is the  $P_{it}$  that vary in (1) but has a repercussion to (2) and (3).

#### 3.3 Measuring $\sigma$ and $\beta$ Convergence

The  $\sigma$  convergence and  $\beta$  convergence of the equity index can be measured to verify if the fiscal effort converges in each the three periods.

To calculate the variation over time of the dispersion of EI, the  $\sigma$  convergence is calculated with the mean ( $\mu$ ) and the standard variation ( $\sigma$ ) of EI for every year. Accordingly, the coefficient of variation is calculated for every year, giving the  $\sigma$  convergence. It is the same idea of the economic convergence as used by Quah (1993), but applied to our measure of fiscal effort:

$$CV_t = \frac{\sigma_t}{\mu_t},\tag{3}$$

Moreover, we want to know, in every period, if there is a  $\beta$  convergence, which is the presence of a negative correlation between the initial value and the growth rate (Baumol, 1986). In other words, we want to verify if the initial value of the equity index relates to the magnitude of the growth rate in the subsequent year. Base on the model of Barro and Sala-i-Martin (1992), we will measure if there is  $\beta$  convergence, and if yes, at what rate. Assuming that  $EI_{i,t}$  is our level of

local fiscal effort for the municipality i in year t, we can estimate the  $\beta$  convergence with the fallow equation:

$$\ln\left(\frac{EI_{i,t}}{EI_{i,0}}\right)(1/T) = A - B \ln(EI_{i,0})/T + \varepsilon_i \tag{4}$$

Where 0 and T represent the initial and the final year of each period, respectively, and  $\varepsilon_i$  the error term. The regressions are made for the normal population and the day population. If B is significant in the regression, we can calculate the rate of  $\beta$  convergence resolving:

$$B = (1 - e^{-\beta T}) \tag{5}$$

#### 3.4 Measuring Efficiency

To validate if the mergers and demergers have affected the efficiency of municipalities, we assume that a loss (or gain) in efficiency can be measured by an increase (or decrease) of dollars spent on municipalities' administrative costs. We will estimate regressions on two variables. The first variable is the growth rate of the administrative spending  $AS_z$ , and the second is the growth rate of the total municipal spending  $TS_z$ . Both variables are calculated in average for each period with the geometric average, with Z standing for each period; 2001, 2005 and 2011:

$$AS_Z = \sqrt[t]{\frac{AS_{i,t}}{AS_{i,0}}} - 1$$
 ,  $TS_Z = \sqrt[t]{\frac{TS_{i,t}}{TS_{i,0}}} - 1$ . (6)

Two ordinary last square regressions are estimated, one on  $AS_z$ , and the other on  $TS_z$ . The regressions are inspired by the works of Edwards and Xiao (2009) and Faulk and Grassmueck (2012), which look at the total local spending on explanatory variables, and here, we are looking at the growth rate of spending. They are estimated for the three periods Z with different models for each period. The first regression (7) verify if the variation of the administrative spending follow closely the variation of the total spending.

$$AS_z = A + TS_z + M + D + \varepsilon. (7)$$

The dummy **M** is 1 if the municipality is amalgamated, and 0 in the contrary. The variable **D** is 1 if the municipality has demerged and recovered its autonomy or if the municipality has lost territory because other one left, like Montreal for example, and 0 otherwise. If **M** or **D** are significant, the variation of the administrative spending are affected by structural changes, this is probably due to a lost of efficiency or the cost of the change of the structure. We can see the distribution of the variables in table 5.

**Table 5**: Growth rate of the variables in the three periods

Period Z	2001	2005	2011
Growth rate AS	3,73%	4,61%	6,2%
Growth rate TS	0,99%	5,55%	10,0%
Growth rate population	1,41%	0,67%	1,3%
Growth rate employment	5,54%	-2,10%	0,64%
Growth rate average personal income	1,08%	0,65%	1,1%
Merger	0,00%	11,48%	7,6%
Demerger	0,00%	0,00%	25,32%

Source: calculations by the author using data from MAMROT and Statistic Canada

We can see that both AS and TS are increasing with each period, but this does not imply it must necessarily be due to the merger and demerger. The other variables vary in both direction from period to period. The Merger and the Demerger columns in Table 5 represent the share of the sample that has those dummies in each period.

The second regression (8) verifies if total expenditure growth follows characteristic of the population and is affected by mergers and demergers. The  $C_{\bar{z}}$  is a vector of control variables including population growth rate, employment, and average revenue in 1996 dollars. These control variables are computed from census data from Statistic Canada. Regression equations are:

$$TS_z = A + C_z + M + D + \varepsilon. (8)$$

From the literature we studied, we do not expect any particular effect on the efficiency measured on the growth rate of the total spending and the administrative spending. We think that spending will be mostly explained by the population variables.

#### 4 Results

#### 4.1 Convergence and Equity

The  $\sigma$ -convergence for the equity index has been calculated and the results appear in Figure 1. Those figures present the evolution of the coefficient of variation of EI (cv) over time. A higher cv means a wider spread of the distribution. Convergence (or divergence) is observed with the decrease (or the increase) of cv over the period. The periods need to be commented separately because mergers and demergers were two exogenous shocks, and produce steps in the evolution of the cv. Keeping in mind that the solid line represents the normal population and the dotted line represents the day population, we can note that they demonstrate practically the same changes from year to year. But, interestingly, the cv level is lower when we take in consideration the employment.

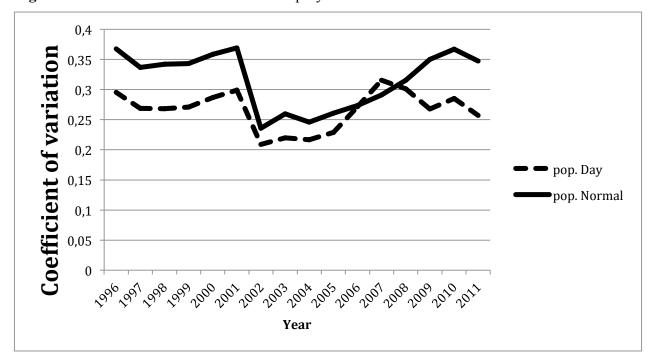


Figure 1: Coefficient of variation for the Equity Index in the Montreal area

Source: calculations by the author using data from MAMROT and Statistic Canada

During the first period, 1996-2001, the cv varies little and there is no noticeable  $\sigma$ -convergence.

Afterward, the shock of the merger is observed through a decrease of the **cv**, which attests to a fairer fiscal effort between municipalities. In the second period, the **cv** doesn't change over the same period. It is interesting to note that we observe no significant shock in Figure 1 between 2005 and 2006, the second and the last period, because we could have expected one considering the shock between 2001 and 2002. Finally, in the 2005-2011 period, the **cv** tends to increase, although, the tendency is not clear. However, that aspect will be clarified in the next section.

The results of the  $\beta$ -convergence of the equity index are found in Table 6, and the correlations of the regressions are in Appendix B.

**Table 6**: Regression on the day population for  $\beta$  convergence by O.L.S.

Year	Population	Constant	Impact of the initial value	# of observation	R-squared	
	Day	0,005	-0,09		0,02	
2001		(0,237)	(0,135)	- 99 –		
2001	Normal	0,004	0,038	99	0,01	
		(0,334)	(0,318)		0,01	
'	Day	0,004	-0,06		0,02	
2005		(0,503)	(0,339)	60	0,02	
2005	Normal	0,014	-0,05	60 -	0.01	
		(0,024)	(0,374)		0,01	
	Day	0,002	-0,66		0.22	
2011		(0,755)	(0,000)	- 79 <b>–</b>	0,22	
2011	Normal	-0,011	0,046	- 19	0.01	
		(0,334)	(0,768)		0,01	
	1 1 2	1 .1 .1	· 1 · C	MANADOR EL (): d	1 1	

Source: calculations by the author using data from MAMROT. The (•) is the p-value.

The ordinary last squared regressions were estimated for each period and both populations. Regressions were robust, except day-2001 and day-2005, because they didn't pass Breush-Pagan's test at 5% (see Appendix C). A negative coefficient of the variable impact of the initial value means that a higher initial value is associated with a lower growth rate of the equity index, which signals convergence of the fiscal effort. If the coefficients are positive, it means divergence of the equity index, but it is not the case here.

As for the  $\sigma$ -convergence, the first period doesn't converge, nor is a  $\beta$ -convergence observable in the 2002-2005 period, when the mergers occurred. Both populations' coefficients aren't statistically significant. In Table 7, the annual rate of convergence of the fiscal effort, or the speed of convergence, is calculated, where the B column is the coefficient of the variable of Impact of the initial value in Table 6. In the last period, from 2006 to 2011, the coefficient isn't significant for the normal population, but is at 1% for the day population. Therefore, the contradictory result for both populations makes the convergence unclear for this period. Thus, the annual rate of convergence stands between 0 % and 18% for this period. If we compare our

coefficient to the literature, it is slightly higher. This difference might be explained by the fact that these coefficients are associated to local fiscal effort, and not to state or national fiscal effort.

**Table 7**: B coefficient and convergence rate  $\beta$ 

Year	Population	В	β
2001	Day	0	0
	Normal	0	0
2005	Day	0	0
	Normal	0	0
2011	Day	.66	18%
2011	Normal	0	0

Source: calculations by the author

With the results of convergence of fiscal effort, we can make conclusions on the impact on equity. What equity means for a municipality is the fact that it can set a tax rate proportional to its spending, which is the fiscal effort. For example, if a municipality has exactly the average tax rate in the metropolitan region but has only half of the spending compare to the average, it pays too much for what it gets. Hence, with both types of convergence, we know how the equity varies in every period. In the length of time for the first period, we can't say that it become more equal or unequal. Perhaps if we had picked a longer period, we could have had a variation of the equity. Afterwards, the mergers had a strong impact on the distribution of the equity and reduced it. During the subsequent year, we can't observe that it's getting fairer with every year. The final year, when there are demergers, the equity is not clearly affected by the structural changes.

### 4.2 Spending and Efficiency

Two regressions were made to study the variations of the growth rate of the spending considering the structural changes in the municipalities.

The results of the first regression concerning administrative spending appear in Table 8. The regression did not needed to be robust because they did pass Breush-Pagan's test at 5% (see

Appendix C). It is the regression of administrative spending growth over total spending growth, with dummies for merged and demerged municipalities. Here, we try to identify whether the structural changes have an effect, in terms of increasing or a decreasing administrative spending growth rate. We can see in the results that the variable of the total spending is always significant at 1%, and is a major determinant of the growth of the administrative spending (refer to the correlation table in Appendix B). Moreover, there is no statistically significant effect of the merger or the demerger on the growth rate of the administrative spending.

**Table 8**: Regression on growth rate of administrative spending by O.L.S.

Period	Constant	Growth rate	Merger	Demerger	# of observation	R-squared
		Total spending				
2001	0,032	0,49			100	0,18
2001	(0,000)	(0,000)			100	0,18
	0,028	0,27	0,023			0,11
2005	(0,002)	(0,026)	(0,202)		- 61	
2003	0,031	0,27			01	0,08
	(0,001)	(0,029)				
	-0,01	0,61	-0,008	0,008		0,39
2011	(0,248)	(0,000)	(0,693)	(0,675)	- 79	0,39
	-0,004	0,66			19	0,38
	(0,688)	(0,000)				0,38

Source: calculations by the author using data from MAMROT and Statistic Canada. The (•) is the p-value.

The second regression is total spending growth over population's variable with dummies for mergers and demergers, the results are in Table 9. The first and second regressions were robust because they didn't pass Breush-Pagan's test at 5% (see Appendix C). The regressions verify whether the variation of total spending relies on the structural changes of the municipality when population characteristics are taken into consideration. Our first observation is that most of the variables are not significant. Then, the merger variable isn't significant in either of the second and third regression. Moreover, the last regression has demerger significant at 1%, and it means that the growth rate of the total spending is 9,3% higher for the demerged municipalities.

**Table 9**: Regression of growth rate of total spending by O.L.S.

Period	Constant	Growth rate	Growth rate	Growth	Merger	Demerger	# of observation	R-squared
		population	employment	rate				
				income				
2001	0,001	0,22	0,09	0,05			100	0,07
2001	(0,789)	(0,294)	(0,101)	(0,600)			100	0,07
	0,05	-0,15	-0,044	0,46	0,003			0,02
2005	(0,000)	(0,734)	(0,596)	(0,171)	(0,780)		- 61	0,02
2003	0,053	-0,14	-0,036	0,45			01	0,02
	(0,000)	(0,796)	(0,778)	(0,213)				
	0,05	0,44	0,23	1.34	-0,004	0,093		0,59
2011	(0,001)	(0,106)	(0,060)	(0,313)	(0,754)	(0,000)	79	0,39
	0,03	-0,60	0,20	5,744	·		19	0.16
	(0,078)	(0,082)	(0,264)	(0,001)				0,16

Source: calculations by the author using data from MAMROT and Statistic Canada. The (•) is the p-value.

Our assumption was that a loss of efficiency due to structural changes could be measured through the spending growth rates of the municipalities. At first, we have verified that the merger or the demerger does not affect the growth rate of the administrative spending. In other words, we checked that the structural changes didn't add additional administrative cost and didn't affect the efficiency in that term. After that, it can be seen that the growth of the total spending wasn't affected by the merger, but was by demerger. Hence, we can't conclude that all structural changes affect the growth rate of the total spending. The demerged municipalities indeed have a higher growth in their total spending, but it does not mean that they are less efficient.

Those results are coherent with the literature. Martin and Hock Schiff (2011), in their synthesis on the efficiency of local government annexation, said that most of the empirical work on the matter hasn't found strong evidence of an increase in the efficiency, which matches ours hypothesis.

### **5** Conclusion

The main objective of this research was to verify the existence of fiscal convergence in the Montreal area between 1996 and 2011, considering the structural changes that have occurred during this period. In addition, the growth rate of administrative and total spending were analysed to determine the effect of merger and demerger from the point of view of efficiency.

The results show that convergence of the fiscal effort did not occur after the merger, between 2002 and 2005. The results for the demerger are unclear, suggesting a potential convergence rate varying between 0% and 18% between 2006 and 2011. Furthermore, we didn't find any clear evidence that structural changes affect the efficiency, as measured by unexplained growth in total spending.

Our results reinforce the conclusion of previous studies concerning institutional reforms at the local level. These reforms have little impact in terms of efficiency and equity for metropolitan areas. Future initiatives would do better if they focus on policies based on voluntary cooperation instead of compulsory amalgamation.

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# 7 Appendix

**7.1 Appendix A**Municipalities' status of structural changes. (see legend at bottom).

Number	Municipality's name	2001	2005	2011	Reason for X	1996 population
1	Richelieu					3195
2	Saint-Mathias-sur-Richelieu					4014
3	Chambly					19716
4	Carignan					5614
5	Saint-Basile-le-Grand					11771
6	McMasterville					3813
7	Otterburn Park					7320
8	Saint-Jean-Baptiste					2913
9	Mont-Saint-Hilaire					13064
10	Beloeil					19294
11	Saint-Mathieu-de-Beloeil					2143
12	Brossard		M	D		65927
13	Saint-Lambert		M	D		20971
14	Boucherville		M	D		34989
15	Saint-Bruno-de-Montarville		M	D		23714
16	Longueuil		M+	D-		127977
17	Greenfield Park		M			17337
18	LeMoyne		M			5052
19	Saint-Hubert		M			77042
20	Sainte-Julie					24030
21	Saint-Amable					7105
22	Varennes					18842
23	Verchères					4854
24	Calixa-Lavallée					467
25	Contrecoeur					5331
26	Charlemagne					5739
27	Repentigny		M+			53824
28	Le Gardeur		M			16853
29	Saint-Sulpice					3307
30	L'Assomption					11366
31	Saint-Gérard-Majella	X	X	X	Merged with l'Assomption in 2000	X
32	Terrebonne		M+			42214
33	Lachenaie		M			18489
34	La Plaine		M			14413
35	Mascouche					28097

36	Laval					330393
37	Montréal-Est		M	D		3523
38	Montréal		M+	D-		1016376
39	Anjou		M			37308
40	Lachine		M			35171
41	LaSalle		M			72029
42	Montréal-Nord		M			81581
43	Outremont		M			22571
44	Pierrefonds		M			52986
45	Roxboro		M			5950
46	Saint-Laurent		M			74240
47	Saint-Léonard		M			71327
48	Sainte-Geneviève		M			3339
49	Verdun		M			59714
50	L'Île Bizard		M			13038
51	Westmount		M	D		20420
52	Montréal-Ouest		M	D		5254
53	Côte-Saint-Luc		M	D		29705
54	Hampstead		M	D		6986
55	Mont-Royal		M	D		18282
56	Dorval		M	D		17572
57	L'Île-Dorval	X	X	X	No population	X
58	Pointe-Claire		M	D		28435
59	Kirkland		M	D		18678
60	Beaconsfield		M	D		19414
61	Baie d'Urfé		M	D		3774
62	Sainte-Anne-de-Bellevue		M	D		4700
63	Senneville		M	D		906
64	Dollard-des-Ormeaux		M	D		47826
65	Saint-Mathieu					1925
66	Saint-Philippe					3656
67	La Prairie					17128
68	Candiac					11805
69	Delson					6703
70	Sainte-Catherine					13724
71	Saint-Constant					21933
72	Saint-Isidore					2401
73	Mercier					9059
74	Châteauguay					41423
75	Léry					2410
76	Beauharnois		M+			6435

77	Maple Grove		M			2606
78	Melocheville		M			2486
79	Les Cèdres					4641
80	Pointe-des-Cascades					910
81	L'Île-Perrot					9178
82	Notre-Dame-de-l'Île-Perrot					7059
83	Pincourt					10023
84	Terrasse-Vaudreuil					1977
85	Vaudreuil-Dorion					18466
86	Vaudreuil-sur-le-Lac					28435
87	L'Île-Cadieux	X	X	X	No data on the population	X
88	Hudson	X	X	X	Too many data missing	X
89	Saint-Lazare					928
90	Saint-Eustache					11193
91	Deux-Montagnes					39848
92	Sainte-Marthe-sur-le-Lac					15953
93	Pointe-Calumet					8295
94	Saint-Joseph-du-Lac					5443
95	Oka - Municipalité					4930
96	Oka - Paroisse	X	X	X	Merged with Oka in 1999	X
97	Boisbriand					25227
98	Sainte-Thérèse					23477
99	Blainville					29603
100	Rosemère					12025
101	Lorraine					8876
102	Bois-des-Filion					7124
103	Sainte-Anne-des-Plaines					12908
104	Mirabel					22689
105	Saint-Pierre		M			374
106	Notre-Dame-de-Bon-Secours	X	X	X	Merged with Richelieu in 2000	X

Source: MAMROT between 1996-2011.

M=Merger, M+=the city received a new part of territory
D=Demerger, D-=the municipality lost a part of territory
X=the data was removed

Top 5 and Bottom 5 Equity Indexes for each period.

Period	Ranking	Name		Demerger	EI	population (in thousand)
		Montréal-Est	0	0	0,20	3,58
		Westmount	0	0	0,26	20,32
	Bottom 5	Senneville	0	0	0,30	0,93
		Dorval	0	0	0,34	17,45
1996-2001		Mont-Royal	0	0	0,40	18,31
1770-2001		La Plaine	0	0	1,86	14,26
		Saint-Amable	0	0	1,91	7,00
	Top 5	LeMoyne	0	0	1,98	5,32
		Charlemagne	0	0	2,08	6,03
		Pointe-Calumet	0	0	2,14	5,45
		Rosemère	0	0	0,82	13,92
	Bottom 5	Montréal	1	0	0,82	1852,48
		Saint-Mathieu-de-Beloeil	0	0	0,89	2,29
		Vaudreuil-sur-le-Lac	0	0	0,90	0,95
2002-2005		Mirabel	0	0	0,94	29,16
2002-2003	Top 5	Saint-Sulpice	0	0	1,96	3,57
		Saint-Constant	0	0	2,01	23,60
		Pointe-Calumet	0	0	2,28	5,83
		Charlemagne	0	0	2,31	5,86
		Saint-Amable	0	0	2,44	7,60
		Montréal-Est	0	1	0,34	3,85
		Westmount	0	1	0,47	20,32
	Bottom 5	Dorval	0	1	0,69	18,30
		Senneville	0	1	0,78	0,99
2006-2011		Rosemère	0	0	0,80	14,32
2000-2011		L'Île-Perrot	0	0	1,98	10,14
		Beauharnois	1	0	2,00	12,07
	Top 5	Saint-Amable	0	0	2,12	8,69
		Dollard-des-Ormeaux	0	1	2,28	50,05
		Pointe-Calumet	0	0	2,35	6,55

Source: calculations by the author using data from MAMROT and Statistics Canada

Top 5 and Bottom 5 Municipalities by periods of the normal population on the day population (in %)

Period	Ranking	Name	Merger	Demerger	Normal population on day population
		Pointe-Calumet	0	0	0,95
		Pointe-des-Cascades	0	0	0,95
	Bottom 5	Saint-Sulpice	0	0	0,93
1006		Notre-Dame-de-l'Île- Perrot	0	0	0,93
1996-		Otterburn Park	0	0	0,92
2001		Senneville	0	0	0,49
		Mont-Royal	0	0	0,49
	Top 5	Pointe-Claire	0	0	0,48
		Montréal-Est	0	0	0,38
		Dorval	0	0	0,32
		Pointe-des-Cascades	0	0	0,96
	Bottom 5	Pointe-Calumet	0	0	0,95
		Otterburn Park	0	0	0,94
		Calixa-Lavallée	0	0	0,93
2002-		Vaudreuil-sur-le-Lac	0	0	0,93
2005	Top 5	Montréal	1	0	0,70
		Mirabel	0	0	0,69
		Delson	0	0	0,68
		Saint-Mathieu-de- Beloeil	0	0	0,67
		Contrecoeur	0	0	0,66
		Vaudreuil-sur-le-Lac	0	0	0,98
		Pointe-des-Cascades	0	0	0,98
	Bottom 5	Pointe-Calumet	0	0	0,97
		Otterburn Park	0	0	0,96
2006-		Saint-Philippe	0	0	0,95
2011		Mont-Royal	0	1	0,51
		Baie d'Urfé	0	1	0,48
	Top 5	Montréal-Est	0	1	0,38
		Senneville	0	1	0,34
		Dorval	0	1	0,30

Source: calculations by the author using data from MAMROT and Statistics Canada

# 7.2 Appendix B

Correlation for the day population for  $\beta$  convergence

	2001	2005	2011
	In. Value	In. Value	In. Value
Av. Var.	-0,15	-0,13	-0,47

Correlation for the normal population for  $\beta$  convergence

	2001	2005	2011
	In. Value	In. Value	In. Value
Av. Var.	0,10	-0,11	0,08

Correlation to verify efficiency for 3 periods.

2001	g.r.admin	g.r.total	g.r.pop	g.r.empl	g.r.income
g.r.admin	1.0000				
g.r.total	0.4214	1.0000			
g.r.pop	0.2425	0.2095	1.0000		
g.r.empl	0.1463	0.2124	0.2640	1.0000	
g.r.income	0.0574	0.0148	0.1727	0.0496	1.0000

2005	g.r.admin	g.r.total	g.r.pop	g.r.empl	g.r.income	merger
g.r.admin	1.0000					
g.r.total	0.2804	1.0000				
g.r.pop	0.1249	-0.0375	1.0000			
g.r.empl	0.1410	-0.0380	0.1453	1.0000		
g.r.income	0.0182	0.1398	0.1522	0.0183	1.0000	
merger	0.1548	-0.0197	0.2525	0.4468	0.0069	1.0000

2011	g.r.admin	g.r.total	g.r.pop	g.r.empl	g.r.income	merger	demerger
g.r.admin	1.0000						
g.r.total	0.7898	1.0000					
g.r.pop	-0.0525	-0.1013	1.0000				
g.r.empl	0.0624	0.0899	-0.0872	1.0000			
g.r.income	0.3353	0.2864	0.1220	-0.0305	1.0000		
merger	-0.1516	-0.1108	0.0188	0.2289	-0.0373	1.0000	
demerger	0.6340	0.7267	-0.4184	-0.0092	0.3005	-0.1669	1.0000

### 7.5 Appendix C

Breush-Pagan's test for the regression on the day population for  $\beta$  convergence by O.L.S.

Period	Population	Prob > chi2
2001	Day	0.0114
2001	Normal	0.5678
2005	Day	0.0322
2003	Normal	0.1633
2011	Day	0.5834
2011	Normal	0.1027

Breush-Pagan's test for the regression on growth rate of administrative spending by O.L.S.

Period	Regressions	Prob > chi2
2001		0.0386
2005	With merger	0.0058
2003		0.0047
2011	With merger and demerger	0.0000
2011		0.0000

Breush-Pagan's test for the regression on growth rate of total spending by O.L.S.

Period	Regressions	Prob > chi2
2001		0.4155
2005	With merger	0.0521
2003		0.0394
2011	With merger and demerger	0.0000
2011		0.0001